



Podcast Episode 228
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“Still Deciding Who to Vote For? Keep Asking Yourself This One Question”

David Loy: Hi and welcome to *In the Loop* with Andy Andrews, I'm your host David Loy. Thanks for joining us again this week, we have something special planned for our episode this week. We're actually going to do a two-part episode and this is the first of two episodes. So excited to see what the response is to Andy's presentation today. And make sure to tune in next week as well for part two. Alright Andy thanks for joining us, I know that you're in your office right now at home, you're probably staring at that ceiling full of pennies aren't you?

Andy Andrews: I am, the ceiling is coming along, we're still marching across with the pennies and so.

David: We had so many people respond back, I guess it was, I don't remember, maybe six months ago or so that you teased out what, it might have been closer to a year ago, I don't remember when that was but you teased out what you were doing and the entry, everybody was so curious as to what it was gonna be and people thought it was hilarious that it was pennies. You said, you were talking about how cheap it was, to do this.

Andy: Yeah. We're getting there.

David: Well go back and if you're listening, if you're new to *In the Loop*, go back and find episodes where Andy's talking about his office. We did a couple of great episodes about the things that are in his line of sight, the things that he's

intentionally put in front of his face, every day as he's working. And I'll try to go back as we're talking here today and find those numbers and I'll give those to people here in a little while. But certainly worth, very interesting, the intention that you put behind, what surrounds you as you work every day, it's very important. So Andy we've got an interesting topic today. And I'm going to jump right in because people are interested to hear your thoughts. We are in an election year. And so

Andy: Are we, are we?

David: I've heard, I don't know, I haven't seen anything crazy or anything. But we've gotten a lot of questions from people writing in, obviously people asking, Andy who's your candidate, who do you support? And we're not here to, I don't think you're here to make any major endorsements or political statements, but a lot of people are asking, they're seeking help on how do they decide who to support? And people are coming to you asking, hey what do I look for in a candidate? And I'm paraphrasing several people's messages here but a bunch of people are saying, I don't like any of the options, there's no perfect candidate. I've seen that phrase a ton. And so in the midst of what to a lot of people seems to be very confusing time, today's question Andy is, what should people be looking for from their candidates?

Andy: Alright, alright, this is good.

David: If you're willing to, we don't touch on politics too often here.

Andy: No, this is good because I can do this without saying any of the things that get people hot.

David: Well and I think if we upset a couple of people, that's alright, they say controversy is ok.

Andy: Yeah, I don't mind upsetting people but I'm just saying, I don't mind upsetting people that, you know, it's like, they're irrational. And so I don't mind that. But I also I want to think about what I say and there's several things, can I just talk? I'm going to be talking for a while here David?

David: Absolutely. That's what people love, the spontaneous. This is why people listen to *In the Loop*, because this is not scripted, you didn't, you had no clue I was about to ask you that question.

Andy: Yeah I didn't. Ok so here's the thing. There's several things that we want to keep in mind. And I think there are things that people forget. One of the things that you want to keep in mind is that you want the best, don't you?

David: Yeah.

Andy: Yeah, I do too. I want the best for my children. Now let me ask you this, have you ever been wrong about something in your life? I mean, you thought you were right but turned out you were wrong. Gosh, you're wrong. Yeah, well I have too, ok. And so is it possible that sometimes you think you know what is best and then gosh you find out, well that wasn't best, so this is best. Well here's what I want you to know. The best, the concept of the best is like the truth. Ok, it's one thing. The best is like the truth. And you don't really even have to know necessarily what it is, it's the best, it's not some label that you're going to give it, it just is, ok. And so let's see, now David you believe in God and so you want the best for your family? You think, atheist don't believe in God, do you think that atheist want the best for their family?

David: Absolutely.

Andy: Well yeah, I think so too. Ok so, the best is really one thing. Now you got to back off of yourself to think this way, ok. But the truth is one thing too. Now you can, you know there's a couple of things about the truth, one is that things can be true and not be the truth, did you know that? You know, things can be true but not the truth. The truth connotes a bottom line. One, that there it is, it's the foundation, it's like the best, that's it. Ok, the truth. But things can be true but not be the truth. You can take a blind man and say, I've got an elephant here, I want you to feel around and tell me what this elephant is like and tell me what you use it for? Well the blind man might say, gosh, elephant, it's like a wall, it's a big wall, and you can use it for like a boundary or. Well that's true, it's not the truth but it's true. An elephant is like a snake or hose or a big pipe, a flexible pipe. You can use it to carry a water, you could use it to move water from one place to another, to siphon. Well that's true. An elephant is like a big pipe. It's not the truth. And so when people find what is true to them, they generally stop searching, they just don't go any further.

And so it causes a lot of confusion because you can know the truth and not accomplish the best but you will never accomplish the best without the truth. You can't get to the bottom line of the best, you can't get to the bottom line without all the facts, without everything that is involved in it. And so when you look at the issues that people talk about and what they're after and what they feel. You know, it's shocking to me that I've talked to somebody several years ago, that asked me about voting and this is a friend that I'd known for years and years. And she asked me about voting and I said, oh yeah, I went and voted. And she said, yeah, me too. And I said, oh good, ok. And she said, yeah, you vote this way, and she told me how she voted and I kind of stopped and I said, really, I'm a little surprised there. And she said, why, I've been that all my life. My dad was that, my mom was that

and I am that too, and I always voted that way. Why would you be surprised? And I said, well I guess I'm surprised because you don't believe anything they believe. And she said, what do you mean? And I said, well I've known you for a long time, I know what radio stations you listen to, I know what you think, I know how you believe about certain things and the way you believe and the things that that party politically makes happen do not line up. And she said, like what? And I just told her several of them and I showed her several of them. And it's like, wow. And so, you know, that's been 15 years ago but she's never voted that way again.

But I was kind of shocked, you know, that a person can sit and listen, and a lot of the things that she knew and she thought they were true, ok, they weren't the truth but they were true. And so we stop, it's very, it can be almost a deceit all of its own and certainly it can be a huge problem when we, because when we get to a conclusion, when we get to what is true, when we get to something that works for us, we don't go any further. Because we might be, we're getting results, we're in first place, or whatever so we don't see. Even though there's so much more we could gather and so much more we could get and so much more we could go. And yet the reason we don't is because the only time most people ask why, is when things are not working. Why is this not working, why can't I do this, why am I in this place, why did that happen? Why did God do this? That's the only time anybody ask why. And then when they get the answer, well ok, that's why. Well then they don't ask any more. But see, here's the thing, you can get the answer to why and that'll be true. But there's a lot more. And so what I urge people to do is, you got to ask why about the things that are working just like you ask why about the things that are not working. Because you want to know why does this work as it does, because then you can continue to go. Because if you ask why enough, you can get to the bottom of the pool, you can get to the foundation of the whole thing. Alright now, let me shift a little bit and say this, when we're talking about getting

to the truth and the foundation and this kind of thing, one of the things you want to be aware of is, where compromise is used and where compromise can be dangerous. Because you want to understand that if you could choose the best then it would be the best all the time, right? It wouldn't just be the best some time and then something else would be the best because if something else was the best sometimes then that first thing wouldn't be the best. Because we're not talking about the best for now, we're talking about the best.

So only a principle can provide a bottom line. Only a principle can provide the truth. Principles work every time. And principles work whether you know them or not. So this is why we should search and seek wisdom and try to get deep understanding of principle because it works every time and you can harness it. Now if you don't know it, it still works. You've heard this little laws, no excuse. Well ignorance of principle is no protection from the consequences of violating that principle just because you didn't know it. Just because you didn't know the principle of gravity, just because you didn't understand it, just because you didn't agree with it, just because you thought Isaac Newton was from the devil, well you stumble of the cliff, gravity still works. Alright now here's something that's very serious in our political landscape today. You hear people say, you know, why can't they just compromise, you know. Like for God's sake, just compromise, just compromise. Ok. Well, it is important, a wise person knows when a compromise is useful and when a compromise is foolish, ok. There are wise compromises and foolish compromises. And wise compromises are made with opinions. When you compromise on an opinion, you get a 100 % of the value of the compromise. Ok, a 100%. Now a compromise on an opinion, let me give you an example of opinion. Example of opinion is, you think green, well I think blue. Well you've always liked green, I've always like blue and we can yack about it till the end of time but we're never gonna change each other's minds. But you know, at the bottom of the pool,

it doesn't really matter because it's just a color, it's an opinion. And so we can go duke it out backstage and we can come out and present a united front and tell everybody that we chose teal. Now we don't really like teal, we don't really like blue-green but it's an opinion anyway and so you can get a 100% value of it, because it's just an opinion. So we're gonna both get behind teal, and we're going to promote teal, and everybody's gonna go teal and it's fine, it's just an opinion.

Now you got a 100% of value when you compromise on opinion but when you compromise on a principle, you don't get a 100% or 70% or you know, or 50-50, because compromise is supposed to, you win, I win. You don't, here's the value you get from compromising a principle, zero. You get zero value. And because it's a principle you can come up with whatever reasoning you want, whatever rationalization you want. You can say, look, we've talked about this for a long time and I know we need to sign this regulation on gravity and what we're gonna accept. And I know gravity has worked for a long time and I know the whole thing about gravity and I know what we do, with the way times are now. And there are some people that don't believe in gravity and so we certainly respect them and respect the way that they think. And we're certainly tolerant of what they believe. And also there's technology and with technology and the advances in technology, I just don't feel comfortable signing off on a 100% gravity. I would feel much more comfortable if I was to, I will agree to compromise and I will come your way and I will sign off on 75% gravity. And so we'll regulate that and I will be happy to agree that that will be our standard, 75% gravity. But here's the thing, you can write whatever law you want, you can sign whatever document you want, but if you fall off a cliff, you ain't going three force of the way down. Because you get zero value when you compromise a principle.

David: You know, this is really, it's deep thinking but if you're following and tracking what Andy is saying, this makes sense. What you said at the very beginning, you have to separate yourself from.

Andy: Pull yourself out of this, pull yourself out of what you've always thought and what you think about people and all of this. Alright now, because what you want is the best. And so the racial thing, if that purple guy over there. And also somebody saying there's no perfect candidate. Yeah, really? No kidding. I'm shocked. I mean, has anybody ever married a perfect person? I mean, is there anybody out here says, gosh, I married this guy, this woman, and come to find out, there's nothing wrong with them, I agree with every single. I mean, come on, you're not gonna agree with everything, with anybody. I don't care who it is, alright. But what you want is somebody that if you believe in the constitution, then you want somebody who will be principally based and somebody who will not rationalize. Now here's the thing, so I want you to think about this. We're going to get really in deep here for another few minutes then we'll get out of it and let everybody got home. But for years, I have had certain friends that have been "go to" people for me. That I wanted them to explain deep, deep, deep down, I want explain, I mean, think of me as a first grader and explain to me how this works. And explain to me what happens. Because if you don't know how it works and you don't know what happens, you can't choose it. I heard a candidate recently that suspended his campaign and he said, now I want to tell you this, one thing I wanna tell you, don't go for this guy, this guy over here, because this guy over here, everything he says, it's just a label. Everything he says you can label it, you can put a seal on it. And I'm like, ok. So what you're telling me is that you would rather have somebody who's more wishy-washy about stuff, that they'll say this but no, they mean, you can't really pin them down, you can't really label them. Personally, I would much rather have somebody that, ok, you say this and that's

what they mean, and that's what it is. I would love to be able to put a label on every single thing they think. I'd love to. Now I know you can't but I would love to be able to, so don't tell me you don't want to label them, I want to label them. I want to pin somebody down.

Alright, so here we go now, how do we find out what the best is, how do we find out what we want. Ok, because that's the big question. People say, who we want. No, it doesn't necessarily mean who you want, you need to know what you want. And so it's just like, if you're looking at two different businesses, would you look at those two different businesses and you had a chance to buy that Mexican restaurant or you had a chance to buy that Mexican restaurant? Ok, if you're going to buy one of those Mexican restaurants, would you say, ok, let me talk to the managers. And whichever manager I like the most that's the Mexican restaurant I'm gonna get. No, I don't think you do that. There is a reason, this Mexican restaurant is succeeding and this Mexican restaurant is failing. And there's a reason for it. Ok, if one church is gaining members and is growing and strong, and one church is leaking like a sift, there's a reason for it. If one nation is prosperous and one nation is not, there's a reason for it. You can look and you can see, you can know what happens. And so one of the things that is a hallmark of prosperity in nations, it's freedom. Ok, so, if you have a \$100 and you go into a restaurant where everything in there, in the restaurant is under \$100. Then right there you have complete freedom to choose whatever you want to eat. You have a 100% freedom to eat whatever you want to eat in that restaurant. But before you go in, if I took 25 dollars from you, now you go in and at \$75, you have a fewer choices, right? Right?

David: Yeah, absolutely.

Andy: Well Thomas Jefferson said, that freedom is choices, freedom is having choices. Ok so you went in with \$75 so you have fewer choices so you have less freedom to choose what you want to eat in there. Now if I took \$50 from you, you would have even fewer choices and you would have less freedom. If I chose to take 75 dollars, you'd have even less. If I took a 100% of your money, you would have no choices at all. And if I took a 100% of your money, that's slavery. You made a \$100, you had a \$100 but I got it all. So it came down to no freedom, no choices.

Now if you look at the second most prosperous place on this planet, area of land, the second most prosperous place, area of land on this planet is Western Europe. It's Britain, France, Germany, Italy, it's right in there. That's the second most prosperous place on this planet. Now in America, there is a line below which we will not allow you to sink. If you're a citizen of this country and you sink below that line, we will make sure that you have a roof over your head, that you have stamps for food, that you have the finest medical care that you can get anywhere in the world. If you're citizen of this country and sometimes if you're not a citizen of this country, we'll make sure that you have all that you need, that your children will be educated. If you're a citizen of this country and you're below that line, you eat more meat, you have, the chances are that you eat more meat, you have air conditioning, you have a car, you have a phone, a cell phone, a television. And you are in better shape with all those things, you have more of those things than if you were the average person in the second wealthiest place on the planet. Now 4% of the population on the Earth is on America. So how in the world would this 4% have been this one place that invented the cotton gin, the internet, and the GPS, and just on and on and on, the light bulb, electricity, just on and on and on. The inventions, the patents awarded in America are more for this 4% population than the entire rest of the planet combined. How has it all come here, how has this nation become so incredibly prosperous?

Now if you go into an economics class now, which they don't even teach it in a high school any more, but you go into an economics class now, you're likely to hear a teacher say, well America's prosperous because of the vast natural resources, because of the area of the world. But no, that doesn't have anything to do with it. North Korea and South Korea, they were divided in the 1950's. And North Korea and South Korea have the same terrain, the same climate, the same everything, but one culture gave their people more choices, one culture gave their people no choices. And in North Korea, with the same terrain, same everything, 2.5 million people starved in the last 10 years. You see these people walking bent over and they're eating dirt and twigs, anything to feed their bellies. And then South Korea, number 10 GNP in the world, gross national product in the entire world. And when the wall was between East Berlin and West Berlin, when East Germany, West Germany, these are the same genetic people, these are the same terrain, the same climate, the same everything, and you had one group of people that were very prosperous and they had many choices. And one group of people that they were starving and they were in bread lines. And then they took the wall down and now they're all one. So it doesn't have anything to do with that.

David: Alright, well Andy, I think right there is a great place for us to pause the conversation, we're going to pick it up next week with part 2. So everyone make sure to tune in again next week to hear the rest of Andy's thoughts on this very interesting topic. A lot of your friends, a lot of the people that you're surrounded with are asking questions about the election, about everything that is important to this country right now. This resource, the podcast from Andy might be a great thing to pass around to people. We're excited to hear the rest of Andy's comments so make sure that you join us next week for part two of this two-part episode and we look forward to being with you again then. Thanks so much.

Would you like to run something by Andy? Contact us and your question might be featured on the show!

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